



## **Deliverable 6.3: Kick-Off Meeting minutes**

**Accelerating Innovative practices for  
Spraying Equipment, Training and  
Advising in European agriculture.**



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## Abstract

This deliverable shows the minutes of the Innoseta Kick-off-meeting that took place in Vilafranca del Penedès and Viladecans (Barcelona) on May 16th and 17th, 2018



## Table of Contents

1. General information of the meeting.....	1
2. Minutes .....	3
3. Pictures of the meeting.....	7



## 1. General information of the meeting

The Innoseta Kick-Off meeting took place in Barcelona on the May 16<sup>th</sup> and 17<sup>th</sup>, 2018. The main objective of the meeting was to have an overview of the project development and to establish the Innoseta work plan for the coming months. It was also an opportunity to ensure that all the 15 partners had a common understanding of the project and their roles and to get more information on the project management formalities. The meeting was carried out between the facilities of Agrópolis (UPC machinery laboratory) and Bodegas Torres (Vilafranca del Penedès), all of it organized by the UPC partner and thanks to the collaboration of Bodegas Torres S.A.

### 1.1 Attendants

The people who attend to the meeting in representation of each institution are shown in the next list:

NAME	PARTNER
Panagiotis Stamatelopoulos	AGENSO
Zisis Tsiropoulos	AGENSO
Spyros Fountas	AUA
Michael Koutsiaras	AUA
Alex Koutsouris	AUA
Vasiliki kandki	AUA
Ivo Hostens	CEMA
Thanos Balafoutis	CERTH
Daniel Rossi	CONFAGRICOLTURA
Tobia Capuzzo	COPA
Valentin Opfermann	COPA
Manfred Roettele	ECPA
Andreas Thierfelder	ECPA
Eirios Hugo	IFV
Sébastien Codis	IFV
David Nuyttens	EV ILVO
Evi Lippens	EV ILVO
Paolo Balsari	UNITO
Fabrizio Gioelli	UNITO
José Manuel Roche	UPA
Jordi Izquierdo	UPC
Emilio Gil	UPC
Lucia Alandes	UPC
Montse Gallart	UPC
Montse Banegas	UPC
Eskil Nilsson	VISAVI
Ingrid Törnqvist	VISAVI
Peter Paree	ZLTO
Adam Kalinowski	ZODR
Piotr Mazur	ZODR

## 1.2 Agenda items

The agenda of the meeting was the following:

### DAY 1 – 16th May 2018

08:00 -	Meeting at UPC main hall (Campus de Castelldefels)
08:30 – 09:30	Transfer to Bodegas Torres, S.A. (Vilafranca del Penedès)
09:30 – 09:45	Practical info and logistics (UPC)
09:45 – 10:00	Welcome address
10:00 – 10:15	INNOSETA Overview (UPC)
10:15 – 10:45	Partners presentations (All, 5 min. each, 1-2 slides)
10:45 – 11:15	Coffee break
11:15 - 12:00	Partners presentations (cont.) (All, 5 min. each)
12:00 – 12:20	WP1: Inventory of research results and industry solutions on SETA in European agriculture (UNITO)
12:20 – 12:40	WP2: Assessment of farmers' needs & identification of factors affecting innovation adoption & diffusion of spraying best practices (AUA)
12:40 – 13:00	WP3: Interactive multi-actor innovation and networking on SETA (IFV)
13:00 – 13:45	Lunch
13:45 – 16:00	Technical tour
16:00 – 17:00	Work in groups (ideas for WP1,2 & 3)
17:00 – 17:30	Common discussion about WP 1, 2 & 3
17:30 – 18:30	Winery tour
18:30 – 19:30	Transfer to Barcelona
19:30 – 20:30	Short guided tour
20:30 – 22:00	Joint dinner
22:00 –	Return to Castelldefels

### DAY 2 – 17th May 2018 (Research campus – Agrópolis-UPC)

08:00 – 08:30	Transfer to Agrópolis (UPC)
08:30 – 09:00	WP4: SETA Platform (ILVO)
09:00 – 09:30	WP5: Dissemination and communication (AUA)
09:30 – 10:15	Discussion (dissemination/platform)
10:15 – 10:45	Coffee break
10:45 – 11:15	Presentation from EU Commission
11:15 – 12:00	WP6: Project Management (UPC)
12:00 – 12:30	Practical Q&A

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12:30 – 13:30	Planning of activities for the first 9 months (All)
13:30 –	Lunch and departure

Additionally, Annex I shows the specific Kick-off meeting agenda.

It has to be mentioned that Welcome address had to be cancelled because of the unavailability of Mr. J. Simó, Vice Director of Extension and innovation in Agrifood of Generalitat de Catalunya to attend the meeting and that Ms. Lara Passanate from European Commission could not attend the meeting personally and she had to perform her presentation by videoconference.

## 2. Minutes

In this section, the most important contributions made in the meeting will be exposed using the agenda main items. Moreover, all the slides of the meeting are available at Innoseta wiki.

### 2.1 Wednesday 16th of May

#### INNOSETA Overview

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Emilio Gil, coordinator of the project, exposed the general goals of Innoseta and how accomplishes them.

#### Partners presentations

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All the partners made a short presentation (5 min) of their respective institutions and their role in the project. All the slides are available in Innoseta wiki.

#### WP1: Inventory of research results and industry solutions on SETA in European agriculture

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Paolo Balsari (UNITO), leader of the WP 1, made an introduction about WP1, its main goals and tasks.

Zisis Tsiropoulos from Agenso focused a specific presentation regarding Task 1.1

Emilio Gil (UPC), as responsible of task 1.2 gave an overview of the procedure to be arranged

#### WP2: Assessment of farmers' needs & identification of factors affecting innovation adoption & diffusion of spraying best practices (AUA)

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Alex Koutsouris from UAU (leader of WP2) presented the framework and the main tasks of WP2

#### WP3: Interactive multi-actor innovation and networking on SETA

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Sébastien Codis together with Erios Hugo (IFV), leaders of WP3, presented their main goals of WP3 and started to discuss how to organize the planned workshop and the main objective.

## Work in groups

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All the assistants were divided in three groups to discuss how to deal with WP1, 2 and 3.

The main ideas discussed in all the groups were:

### *WP1 (lead by Paolo Balasari-UNITO)*

- The methodology regarding how to make the inventory were discussed
- Template has to be done and sent to all the partners by the end of August
- Inventory and industry solution will implies face-to-face and telephone interviews

### *WP2 (lead by Alex Koutsouris – UAU)*

- Send out a draft questionnaire for farmers to INNOSETA partners by the end of May
- The final draft questionnaire to be piloted with 3-5 farmers in each country
- There is ample time for the survey; 3-4 months are more than enough to carry out the survey and collect 50 questionnaires (starting in September 2018).
- A question like “What kind of incentives would you like to see in future policies” to be included in the questionnaire
- Focus the survey on applicators (quite some small and medium farmers and many large-scale farms use applicators to do the job)
- Care must be taken with reference to technology availability in each country.
- The survey questionnaire needs to be a) comprehensive while b) addressing the various aspects of b1) the use of up-to-date spraying machinery and b2) the more efficient PPP application
- Attention needs to be given to the “translation” of scientific concepts (jargon) into farmers’ everyday language.
- Care should be taken to address a wide range of farmers regarding their innovativeness vis-à-vis SETA
- Provide an example from the AgriSpin project on the Spiral of Innovations
- Examine the possibility of on-line questionnaire (and data-base).
- It may be easier for partners to fill the questionnaire data in a well-designed Excel file than in SPSS data bases. Transfer to SPSS will be done by AUA.

### *WP3 (lead by Eirios Hugo – IFV)*

Discussion about the organization of the different workshops were carried out:

- *Transnational workshops:*
  - 3 transnational workshops; one per crop; duration: ½ day; to be programmed:
  - ILVO (David Nuyttens): Belgium: Sept 19 or Sept 20: Arable crops: demonstration on farm
  - UNITO (Paolo Balsari): Italy; date to be programmed; Vineyards
  - UPC (Emilio Gil): Spain; date to be programmed; Greenhouses

Recommendations:

- To be combined with a project meeting
- Invite advisory board
- Invite 1 or 2 people from regional hubs who speak English (otherwise translation issues; no budget for translation)
- *Brokerage events in Brussels:*
  - One at the end of the project + another one to be programmed (Year 3)
  - Hosted by COPA COGECA (Valentin Opfermann, Tobia Capuzzo)
- *Regional workshops*
  - All crops should be covered
  - Keep in mind cross visits: but how to organise them? to be discussed

Method proposed:

- First regional workshop: demonstrations, pitch and overview of selected SETA solutions
- Second regional workshop: go into detail of 10 SETA solutions and identify needs
- Third regional workshop: build potential projects and funding

Within each workshop, proposal to focus on 3 approaches:

- Risk mitigation
- Quality of spraying
- New technologies (i.e. drones, etc.)

Discussions to identify the scope of each regional hub and start planning. The contact of the partner in charge of the regional hub were put in common.

n°	Country	Partner	Name	Crops
1	Netherlands (+Belgium)	ZLTO (with ILVO)	Peter Paree (+David Nuytens and Evi Lippens)	Cereals, Orchards, Open field vegetables (greenhouses?)
2	Spain	UPC (with UPA)	Montse Gallart (+J M Roche)	Orchards, Vineyards, Greenhouses
3	France	IFV	Sébastien Codis	Orchards, Vineyards, Cereals
4	Sweden	VISAVI	Eskil Nilsson	Field crop, Orchards, Vegetables
5	Greece	AGENSO	Zisis Tsiropoulos	Orchards, Vineyards, Greenhouses
6	Poland	ZODR	Piotr Mazur	Land crops, Vegetables, Orchards
7	Italy	UNITO (& Confagric.)	Fabrizio Giolli	Orchards, Vineyards, Cereals

The day finished with a short visit and dinner at Barcelona city centre.

## 2.2 Thursday 17<sup>th</sup> of May

### WP4: SETA Platform

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ILVO explained the function of the platform and the main functionalities

### WP5: Dissemination and communication

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AUA explained the main dissemination strategy. They presented the Innoseta Social media such as Twitter, Facebook and Instagram and other project material (leaflets, brochures, etc.) which will be developed before 6 months.

### Discussion (dissemination/platform)

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All the partners agree that most of the dissemination material, surveys, etc. would have to be translated in the local languages if not they would not arrive to part of the target people (like farmers who commonly do not understand/speak English).

It was also discussed the language as a barrier for transnational workshops.

### Presentation from EU Commission

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Ms. Lara Passante, supervisor of the European commission for this project, made an overview of the project by videoconference. She insisted in the importance of practical abstract.

### WP6: Project Management

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Montserrat Banegas and Lucia Alandes (UPC) were presented as project management leaders. They explain some practical administrative issues such Innoseta administrative status, periodic and financial reporting, eligible costs, budgets, timesheets, payments etc.

### Practical Q&A

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Most questions were related to Project management issues and workshop organization.

UPC and IFV committed to send to the rest of the partners a first calendar proposal for the organization of project meeting, transnational, regional and brokerage workshops in order to be the most efficient possible.

### Planning of activities for the first 9 months

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Emilio Gil presented the main activities for the next 9 month and listed the first deliverables. All partner committed to do all tasks on due time

### 3. Pictures of the meeting



Much more photos can be found at Innoseta social media (twitter, facebook and Instagram)

[https://www.instagram.com/innoseta\\_thematicnetwork/](https://www.instagram.com/innoseta_thematicnetwork/)

<https://twitter.com/innosetanetwork>

<https://www.facebook.com/InnosetaNetwork/>

## Annex I: INNOSETA Kick-Off Meeting Agenda

### INNOSETA Project

#### Kick-off Meeting Agenda

Castelldefels, May 16<sup>th</sup> – 17<sup>th</sup> 2018 – Universitat Politècnica de Catalunya

#### **DAY 1 – 16<sup>th</sup> May 2018**

<b>08:00 -</b>	<b>Meeting at UPC main hall</b> (Campus de Castelldefels)
<b>08:30 – 09:30</b>	<b>Transfer to Bodegas Torres, S.A.</b> (Vilafranca del Penedès)
<b>09:30 – 09:45</b>	<b>Practical info and logistics</b> (UPC)
<b>09.45 – 10.00</b>	<b>Welcome address</b> (J. Sió) Vice Director – Extension and innovation in Agrifood Generalitat de Catalunya
<b>10:00 – 10:15</b>	<b>INNOSETA Overview</b> (UPC)
<b>10:15 – 10:45</b>	<b>Partners presentations</b> (All, 5 min. each, 1-2 slides) <ul style="list-style-type: none"> <li>• Brief overview of the institution/company (minimal info)</li> <li>• Partner role the project</li> </ul>
<b>10:45 – 11:15</b>	<b>Coffee break</b> (offered by Bodegas Torres)
<b>11:15 - 12:00</b>	<b>Partners presentations (cont.)</b> (All, 5 min. each)
<b>12:00 – 12:20</b>	<b>WP1: Inventory of research results and industry solutions on SETA in European agriculture</b> (UNITO)
<b>12:20 – 12:40</b>	<b>WP2: Assessment of farmers' needs &amp; identification of factors affecting innovation adoption &amp; diffusion of spraying best practices</b> (AUA)
<b>12:40 – 13:00</b>	<b>WP3: Interactive multi-actor innovation and networking on SETA</b> (IFV)
<b>13:00 – 13:45</b>	<b>Lunch</b> (offered by Bodegas Torres)
<b>13:45 – 16:00</b>	<b>Technical tour</b>

<b>16:00 – 17:00</b>	<b>Work in groups</b> (ideas for WP1,2 & 3)
<b>17:00 – 17:30</b>	<b>Common discussion about WP 1, 2 &amp; 3</b>
<b>17:30 – 18:30</b>	<b>Winery tour</b> (offered by Bodegas Torres)
<b>18:30 – 19:30</b>	<b>Transfer to Barcelona</b> (city center)
<b>19:30 – 20:30</b>	<b>Short guided tour</b>
<b>20:30 – 22:00</b>	<b>Joint dinner</b> (by your own budget)
<b>22:00 –</b>	<b>Return to Castelldefels</b>

**DAY 2 – 17<sup>th</sup> May 2018 (Research campus - Agropolis)**

<b>08:00 – 08:30</b>	<b>Transfer to Agrópolis (UPC)</b>
<b>08:30 – 09:00</b>	<b>WP4: SETA Platform</b> (ILVO)
<b>09:00 – 09:30</b>	<b>WP5: Dissemination and communication</b> (AUA)
<b>09:30 – 10:15</b>	<b>Discussion (dissemination/platform)</b>
<b>10:15 – 10:45</b>	<b>Coffee break</b> (offered by UPC)
<b>10:45 – 11:15</b>	<b>Presentation from EU Commission</b> (Lara PASSANTE) (on line)
<b>11:15 – 12:00</b>	<b>WP6: Project Management</b> (UPC) Financial & administrative issues Overview and planning – practical aspects
<b>12:00 – 12:30</b>	<b>Practical Q&amp;A</b>
<b>12:30 – 13:30</b>	<b>Planning of activities for the first 9 months</b> (All)
<b>13:30 –</b>	<b>Lunch and departure</b> (offered by UPC)